

### MYMAVERICK RECAP February 9, 2023

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### Digital Health

### **DIGITAL HEALTH INVESTMENTS**

- Digital healthcare staffing platform ShiftMed <u>raised</u> \$200M in a massive funding round, second only to Monogram Health's \$375M funding round in 2023. ShiftMed connects health systems with a local pool of clinicians and part-time nurses as an alternative to pricey travel nursing staff.
- Austin-based Frontrow Health <u>obtained</u> \$3M in seed funding to develop its marketplace, which allows providers to build digital stores of trusted direct-to-consumer (DTC) products.
- *Digital Health* summarized the most recent digital health funding and deals, including **Ada Health's** partnership with **Pfizer**, to develop its online COVID-19 test-to-treatment platform.

### ARTIFICIAL INTELLIGENCE NEWS

• As of January 2023, the FDA has <u>approved</u> more than 500 healthcare AI algorithms -- mostly related to medical imaging. As the scope of products expands, the agency is <u>considering</u> a

- revised regulatory approach that will reassess effectiveness throughout the pre-market and post-market stages.
- Just after **Microsoft** <u>announced</u> its adoption of ChatGPT, **Google** introduced its own chatbot, <u>Bard</u>, which will be integrated into the search engine, but it did not <u>get off to a good start</u>.
  - o In contrast, a JAMA <u>study found</u> that ChatGPT provided 'largely appropriate' answers to questions about cardiovascular disease prevention.
- A <u>study found</u> that machine learning models using EHR data can predict physician departure with 97% accuracy.
- Senysdia's Al-powered cardiac performance system <u>passed</u> another milestone this week, <u>completing</u> a 225-person study at **UPMC**. The system allows for non-invasive, remote monitoring of cardiac functionalities.
- **Duke Health** <u>announced</u> plans to establish an Algorithm-Based Clinical Decision Support Oversight Committee to help ensure the appropriate use of Al algorithms in healthcare.

### Interoperability & Health IT

### FEDERAL NEWS

- Following an <u>investigation</u> by *STAT*, a bipartisan group of senators <u>criticized</u> several prominent telehealth startups including **Monument**, **Workit Health**, and **Cerebral** for neglecting to protect sensitive health information appropriately. These companies allegedly shared patient health data with platforms like **Facebook** and **Google**.
- CMS <u>reminded</u> eligible hospitals to submit their 2022 EHR data for the Medicare Promoting Interoperability Program by February 28, 2023.
- According to a <u>report</u> from **Janco Associates**, the U.S. economy <u>lost</u> 4,700 IT jobs in January 2023. This marks the first decline in IT jobs in over two years.

### **INDUSTRY NEWS**

- Plaintiffs' lawyers lost no time in filing a class action lawsuit <u>against</u> <u>GoodRx</u> for allegedly violating users' privacy rights after the FTC fined the company for \$1.5M for sharing personal health data with third-party platforms. More <u>here</u>, <u>here</u>.
- Digital health platform Solve.Care <u>partnered</u> with EarthID, a data privacy and compliance firm, to allow Solve.Care users to aggregate their personal health information related to their identity into one comprehensive ID safely.
- EHR vendor **Athenahealth** <u>laid off</u> 3% of its workforce, making it just one of a number of technology companies that have recently announced layoffs.
- Software company **CliniComp** must <u>pay</u> **Oracle Cerner** \$925K in attorney fees, following a failed federal patent infringement lawsuit over remote health IT hosting technology.
- A recent *HealthITBuzz* <u>article</u> discussed the potential of utilizing EHR audit logs to address physician burnout.

### **PUBLIC HEALTH DATA**

- More than 1,400 healthcare organizations <u>joined</u> the California Health and Human Services Data Exchange Framework, a first-of-its-kind statewide agreement that seeks to expand coverage and connect healthcare and social services.
- Thomas Dobbs, a former health commissioner of Mississippi, wrote an <u>article</u> published in Health Affairs that discussed the need for more coordinated public health efforts within the government to promote a stronger public health system.
- An Annals of Family Medicine <u>study</u> found that recently released hospital patients benefited from community health information exchange utilization by their primary care physicians. Reutilization of care was delayed in these cases.

### DATA PRIVACY AND SECURITY

- HHS <u>warned</u> healthcare organizations about three cybersecurity <u>vulnerabilities</u> found in older versions of OpenEMR, one of the most common EHR solutions. OpenEMR recently strengthened its application following an October <u>report</u> by software development company **Sonar**, which alerted the company to the cybersecurity risk.
- A Kroll <u>report found</u> consumers expressed more concern following financial data compromises than healthcare data breaches, indicating that they may view personal health data as less important.
- The HHS <u>settled</u> with **Banner Health**, a nonprofit health system, following a data breach that involved the protected health information of 2.81M patients.
- **Highmark Health** was the target of an email phishing scheme that may have infiltrated the protected health information of around 300,000 members.

### Payers & Providers

### DRUG PRICING

- In his State of the Union speech, President Biden highlighted Democrat's recent passage of the Inflation Reduction Act (IRA), which contained several provisions meant to lower the cost of drug prices.
  - o One of the provisions in the IRA included a \$35 per month cap on Medicare beneficiaries out-of-pocket costs. President Biden urged Congress to pass legislation extending that cap to all Americans, including those enrolled in private health plans.
- Several pharmaceutical companies <u>announced</u> plans to limit sales of 340B-discounted products to contract pharmacies. This announcement comes after last week's appellate court rulings on the 340B program, which stipulated that drugmakers are <u>allowed</u> to limit 340B drug discounts to contract pharmacies at safety net hospitals.
  - The American Hospital Association sent a <u>letter</u> to HHS requesting information on remedial repayment options following the court's ruling. A shorter summary of the letter is available <u>here</u>.
  - The HHS Office of Inspector General just <u>recommended</u> that the state of North Carolina refund the federal government millions of dollars after failing to comply with



Medicaid requirements for invoicing manufacturers for rebates for physician-administered drugs.

### **HEALTHCARE TRANSPARENCY**

- As part of the ongoing legal challenges to the No Surprises Act, a federal district judge <u>ruled</u> in favor of the Texas Medical Association (TMA), because the federal arbitration process that outlines how plans and providers settle reimbursement disputes was skewed in health plans' favor.
  - o Just last week, TMA filed an <u>additional lawsuit</u> challenging the No Surprises Act interim final rule, the fourth such lawsuit from the group.
- After a four-year collaboration of health care experts, the *Health Affairs'* Council on Health Care Spending & Value released its <u>Road Map for Action</u>, which includes <u>recommendations</u> on administrative streamlining, price regulation, and value-based payment.
  - The 21-member council was co-chaired by former U.S. Senate Majority Leader Bill
     Frist and former FDA Commissioner Margaret Hamburg.
- Patient Rights Advocate released a <u>report</u> which <u>found</u> that only 25% of hospitals complied with a rule requiring them to post pricing information for all items and services.
- A *Health Affairs* article <u>analyzed</u> the impact of the Transparency in Coverage rule that applies to health plans, highlighting industry-wide benefits of accessible pricing information and calling for improved identification of the providers and plans that influence costs.

### **PAYERS**

- CMS <u>released</u> the <u>2024 Medicare Advantage and Part D Advance Notice</u>. It <u>proposed</u> a slight increase in payment to MA and Part D plans, included significant changes to the risk adjustment model, and would also create a universal foundation of quality measures. Payers reactions <u>here</u>, <u>here</u>.
- According to a Kaiser Family Foundation (KFF) <u>issue brief</u>, Medicaid Advantage (MA) insurers received over 35M prior authorization requests and fully or partially denied more than 2 million. The KFF analysis used 2021 self-reported plan data derived from 515 Medicare Advantage contracts representing 23 million MA enrollees.
- Providers <u>complained</u> that plans' utilization management processes posed a barrier to
  essential health benefits (EHBs) in response to a CMS <u>Request for Information</u> on EHBs that
  is required to be part of comprehensive insurance coverage under the Affordable Care Act.
  Payers took issue with service mandates. The NAIC <u>supports</u> a more standardized EHB
  package. More <u>here</u>, <u>here</u>.
- Georgetown professor Sabrina Colette <u>published</u> an assessment of the Biden administration's progress on expanding insurance coverage.
- MyndVR, a VR company that offers therapeutic care for seniors, is now <u>covered</u> under CareWell, a Medicare Advantage plan. It is the first company to obtain coverage of VR technology through an MA plan.
- According to its 2022 earnings <u>report</u>, **Centene** <u>lost</u> \$213M during the fourth quarter while maintaining \$144.5B in revenue.



### **PROVIDERS**

- Reinforcing President Biden's State of the Union focus on behavioral health worker shortages, a new <u>survey</u> of behavioral health experts released earlier, showed that professional mental health staff shortages will be the most significant problem in 2023.
- Rick Pollack, the CEO of the AHA, wrote an <u>op-ed</u> in *The Hill*, calling on the federal government to support the 340B program, advance equity, strengthen the healthcare workforce, and relieve providers of regulatory and administrative burdens.
- A new <u>study</u> and the AMA <u>reported</u> that 4,511 physicians died -- several hundred more than normal mortality rates -- during the early phase of the COVID-19 pandemic.
- VMG Health <u>reports</u> that ambulatory service centers' volume of cases in 2022 <u>exceeded</u> pre-pandemic levels.
- The U.S. Department of Justice <u>charged</u> operators of several home health agencies in the Detroit metropolitan area for submitting more than \$60M in fraudulent claims for services that were never rendered to CMS. More here.
- According to a <u>report</u> from the Council for Affordable Quality Healthcare (CAQH), the U.S. healthcare system spent \$60B on administrative tasks in 2022, up \$18B from 2021.
- Marcus Osborne, the long-time Senior Vice President of **Walmart Health**, was <u>appointed</u> CEO of **RightMove**, a startup that provides virtual physical therapy.
- An Accenture <u>survey found</u> that younger generations are more comfortable switching providers when they feel their needs are not met. Across all respondents, access and trusted referrals are the top drivers for choosing a new provider.
- Intermountain Health appointed Nannette Berensen as its new COO.

### PAYERS AND PROVIDERS (M&A)

- The U.S. Department of Justice's Antitrust Division <u>withdrew</u> three "outdated" <u>policies</u> formerly used to set parameters for acceptable competitor collaborations, particularly regarding sharing price-related information and joint purchasing. The DOJ claims that it will be better able to evaluate mergers and conduct in healthcare markets using a case-by-case enforcement approach. The sudden removal of safe harbors is causing uncertainty in the industry. See more <u>here</u>, <u>here</u>, <u>here</u>, <u>here</u>, <u>here</u>, <u>here</u>, <u>here</u>.
- An *Axios* story <u>claims</u> there is increased state-based scrutiny of Catholic health system mergers.
- Several news outlets are <u>reporting</u> that the FTC appears to be <u>reviewing</u> **Amazon's** \$3.9B acquisition of **One Medical**, a primary care provider.
- **CVS Health** is reportedly seeking to <u>acquire</u> **Oak Street Health**, a Chicago-based primary care network, for \$10.5B. This is the pharmacy's second multi-billion-dollar acquisition within the past seven months.
- **Pitchbook** reported private equity investments in 2022 were the second-highest-ever for the healthcare industry but fell short of 2021 investment levels. Investments in behavioral health declined significantly, and are generally expected to continue to slow in 2023.



### **VALUE-BASED CARE**

- CMS <u>published</u> a perspective article in the *New England Journal of Medicine*, calling for a
   'universal foundation' of quality measures focused on outcome-based services across CMS
   centers.
- The Advisory Board published an <u>infographic</u> to show the motivations of each stakeholder to lean into value-based care models.

### **HEALTH EQUITY & SDOH**

- Brookings <u>called</u> on President Biden to create a plan for equitable public health policies after the PHE ends.
- A new <u>Health Affairs</u> analysis of maternal health found deep disparities in preterm birthweight across racial and ethnic data. The researchers <u>highlighted</u> the need for more detailed subcategorization in SDOH data to address inequities in infant outcomes.
- Research in <u>JAMA Health Forum</u> questioned the effectiveness of social risk benefits financed through increased capitated payments for high-risk members. The report <u>called</u> for meaningful partnerships with community-based organizations and case-by-case considerations for healthcare organizations' involvement in social risk management.
- A recent *Health Affairs* study <u>found</u> that in 2022 many providers worked to implement digital strategies to improve digital equity.

### **MEDICAID**

- A Commonwealth Fund article <u>highlighted</u> the implications of the Georgia Medicaid work requirements on Section 1115 Waivers and the potential for other states to adopt similar requirements.
  - Another Commonwealth Fund article <u>identified</u> potential risks in Medicaid payment strategy, specifically adjusting payments to account for patients' social risks to improve patient health outcomes.

### Virtual Health

### FEDERAL NEWS

• A bipartisan group of U.S. House members <u>reintroduced</u> the <u>Telehealth Benefit Expansion</u> <u>for Workers Act</u>, a bipartisan legislation that would keep stand-alone telehealth benefits separate and in addition to major medical insurance plans. More <u>here</u>, <u>here</u>.

### **NEW LAUNCHES AND PARTNERSHIPS**

- **Albertsons**, a grocery store chain, <u>released</u> its Sincerely Health App, which allows people to manage their health. Using the app, patients can make telehealth appointments, manage prescriptions, and schedule vaccines.
- **Moffitt Cancer Center** plans to <u>expand</u> virtual care options after finding there was a 5,000 percent increase in the use of telehealth since the beginning of the pandemic.



- **Memorial Healthcare System** <u>expanded</u> its telehealth services which received a 97% patient satisfaction rating to 61 programs, allowing working families and patients with chronic conditions to access care and increase drug adherence more easily.
- **MSU Health Care** <u>partnered</u> with virtual musculoskeletal care company **RecoveryOne** to provide virtual physical therapy for over 200 conditions.
- **WellSpan** partnered with **KeyCare** to provide virtual health visits for their patients through MyChart.
- **Bronson Healthcare** <u>launched</u> MyChart Bedside, an app that enables physicians to coordinate inpatient care.
- After receiving \$100M from **CVS** during a funding round, **Carbon Health** <u>launched</u> its new virtual health platform for patients across the state of Massachusetts.

### **OTHER TELEHEALTH NEWS**

- Wheel, a virtual care company, <u>laid</u> off 26% of its workforce.
- Chatbot, a virtual care tool adopted by **University Hospitals**, has <u>developed</u> into a multiuse digital tool that assists with virtual doctor-patient communication and remote patient monitoring and screening.
- Following the announcement of the end of the PHE, telepsychiatry professionals <u>encouraged</u> providers to develop a contingency plan to ensure that patients especially those with opioid use disorder (OUD) can receive the care they need.